

# Official Crankypants Entrepreneurial Aptitude Nogginbuster (OCEAN) Test

*On a separate sheet of paper (digital or otherwise), answer the questions listed below as accurately as possible.*

*You will be grading yourself, so don't cheat because you will get caught!*

1. Do you enjoy taking risks?
2. Can you live with wildly varying income?
3. What are you willing to sacrifice when you are wrong?
4. Can you set your own goals and accomplish them?
5. Do you have a marketable skill set?
6. Can you work without supervision?
7. Can you make decisions and live with the results?
8. How flexible are you?
9. Are you good at starting new relationships?
10. Can you juggle 3-5 times the task load that you do now?
11. Can you keep personal and professional life distinct?
12. Do you know someone who runs their own business?
13. Have you ever talked to a business owner about running a business?
14. Can you manage projects?
15. Can you lead people?
16. Can you live with failure?
17. Are you creative?
18. How is your health?
19. How is the health of your immediate family?
20. Are you responsible in any way for ill family members?
21. Can you work long hours?
22. Do you have support at home?
23. Do you track your monthly expenses?
24. Can you live within a budget?
25. Do you have savings?
26. Do you have an established relationship with an accountant?
27. Do you have plans for health and life insurance?

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## **Test Administration**

Once you have completed the test, set it aside for at least a few hours before reviewing your answers. As you review, change your answers as needed. Repeat the review process once a month until you are completely convinced you want no part of business ownership (You may start and successfully run a business, but keep taking the test so you will know when to get out).

## **Scoring**

If you answered no, don't know, or in a negative manner to any question, starting a business now is very, very, very risky (Losing your home risky) as opposed to only being very risky (Losing your car or becoming a captive employee again risky) if you answered yes or positively to the questions. Keep working on the skills and factors related to these questions until you can get positive answers to all of them.